



**“The business climate in Washington state is tough.
And I don’t expect improvement until
legislators cut spending and stop increasing
costs on employers and individuals.
If families don’t have money, they spend less.
Government needs to do the same.”**

Brad Carlson, Owner
Evergreen Memorial Gardens, Vancouver

Our State's Business Climate is Tough. But you can do something about it.

Brad Carlson and thousands of business owners are doing everything they can to survive in this economy. They're cutting costs, finding ways to innovate and getting by with less.

But sometimes it feels like the cards are stacked against them. Business taxes have jumped. An income tax is headed to the ballot this fall. And, this past legislative session, policymakers failed to make critical, systemic changes to get spending under control.

The result? A massive \$3 billion budget deficit.

Labor unions will continue to vigorously oppose spending cuts and support raising "substantial revenue," which means more taxes.

That's why AWB is encouraging members to contribute to a media campaign that will provide an alternative voice and build greater support for employers across the state.

We can't control the ups and downs of the economy. But we can promote a more business-friendly climate in Washington state. Your contribution will help ensure our voice is heard loud and clear by policymakers in Olympia.

Whether \$50 or \$5,000, please give what you can. To contribute, visit www.AWB.org and click on "We Mean Business."



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